## Revenues

<table>
<thead>
<tr>
<th>Description</th>
<th>Adopted FY 2018 Budget</th>
<th>Proposed Changes</th>
<th>SWFRPC General Fund</th>
<th>SWFRPC Special Revenue</th>
<th>Proposed Budget Amendment FY2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Secured Federal/State Grants</td>
<td>$43,431</td>
<td>(32,613)</td>
<td>-</td>
<td>(32,613)</td>
<td>$510,818</td>
</tr>
<tr>
<td>*Program Development (Unsecured Grants/Contracts)</td>
<td>55,905</td>
<td>(55,905)</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Secured Contractual</td>
<td>90,500</td>
<td>19,651</td>
<td>19,651</td>
<td>110,151</td>
<td></td>
</tr>
<tr>
<td>DRRs/NOPCs/Other Reviews</td>
<td>35,000</td>
<td>71,238</td>
<td>71,238</td>
<td>106,238</td>
<td></td>
</tr>
<tr>
<td>Interest/Misc</td>
<td>6,000</td>
<td>5,997</td>
<td>5,997</td>
<td>11,997</td>
<td></td>
</tr>
<tr>
<td><strong>Fund Balance from Audit YE 9/30/17</strong></td>
<td>811,779</td>
<td>40,599</td>
<td>40,599</td>
<td>-</td>
<td>$852,378</td>
</tr>
<tr>
<td><strong>Total Income (Revenue)</strong></td>
<td>$1,851,721</td>
<td>$84,503</td>
<td>$20,230</td>
<td>$64,273</td>
<td>$1,936,224</td>
</tr>
</tbody>
</table>

## Expenditures (Expenses)

### Direct:

- **Salaries (A)**: $503,603 $16,726 $486,877
- **FICA**: 38,526 $1,623 $36,903
- **Unemployment**: - - $0
- **Workers Compensation**: 3,687 $1,622 $2,065
- **Retirement**: 52,278 $4,516 $56,794
- **Health Insurance (B)**: 84,846 $13,305 $71,541

### Total Personnel Expenses:

- $682,940 $28,760 $654,180

### Consultants (C)

- **Grant/Consulting - Contractual (D)**: 37,049 $62,643 $99,692
- **Travel**: 32,000 $4,500 $27,500
- **Telephone**: 33,000 $936 $32,064
- **Postage**: 4,600 $575 $4,161
- **Equipment Rental (E)**: 6,695 $416 $6,279
- **Insurance**: 84,026 $12,026 $72,000
- **Repair/Maint. (Tech/Equip)**: 1,000 $915 $85
- **Printing/Reproduction**: 3,100 $848 $2,252
- **Utilities (Elec/Internet)**: 24,900 $5,836 $19,064
- **Advertising**: 1,600 $176 $1,776
- **Other Miscellaneous**: 200 $139 $61
- **Bank Service Charges**: - - $0
- **Office Supplies**: 4,000 $1,042 $2,958
- **Computer Related Expenses (G)**: 31,684 $17,076 $48,760
- **Dues and Memberships (H)**: 25,095 $11,039 $14,056
- **Publications**: 100 $100 $0
- **Professional Development**: 1,000 $281 $719
- **Meetings/Events**: 9,000 $6,209 $15,209
- **Capital Outlay-Operations**: 24,000 $24,000 $0
- **Lease Long Term**: 45,930 $8 $45,938

### **Fund Balance from Audit YE 9/30/17**:

- $811,779 $40,599 $852,378

### Total Operational Expense:

- $1,168,781 $101,531 $1,270,312

### Fringe/Indirect Allocation

- **Utilized Reserve**: 10,102 $10,102 $-

### Total Operational Expenses

- $1,168,781 $101,531 $1,270,312

### Total Cash Outlays

- $1,851,721 $72,771 $1,924,492

### Net Income/Loss

- $- $11,732 $11,732

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*Program Development (Unsecured Grants/Contracts) - Unsecured revenue reduced to zero, additional secured revenue $14,651 as of September 2018.

**Fund Balance from Audit YE 9/30/17 included in this fund is the investments, operating funds and net of all assets and liabilities as of 9/30/17.

**** The Council approved by resolution on 4/21/16 to include investments in the budget. Investments consist of Money Market and Government Pool. The balance will increase over time as interest accrues.

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**Adopted FY 2016 Budget** | **Proposed Changes** | **SWFRPC General Fund** | **SWFRPC Special** | **Proposed Budget**

**Investments as of 09/30/18**

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<tr>
<th>Description</th>
<th>Adopted FY 2016 Budget</th>
<th>Proposed Changes</th>
<th>SWFRPC General Fund</th>
<th>SWFRPC Special</th>
<th>Proposed Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investments as of 09/30/18</td>
<td>-</td>
<td>-</td>
<td>$765,698</td>
<td>$-</td>
<td>$765,698</td>
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</tbody>
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