



AGENDA ITEM:6B FINANCIALS

Actions Requested:	Approval by Council
Agenda Item:	6b-i: March Financials

The following items are presented to the Council with a recommendation for approval.

- As of March, unaudited financials show a fiscal year net reinvestment of **(\$64,909)** and a monthly net reinvestment of **(\$26,193)**.
- The March financials reflect the expected reinvestment of revenue and expenses based on invoicing. March closed with a reserve balance of **\$197,805** and cash on hand of **\$146,341**.

March Financial Summary

Southwest Florida Regional Planning Council



NET POSITION

Current Month Net Income:	(\$26,193)
Year-to-Date Net Income:	(\$64,909)
Reserve Balance (February 28, 2026)	\$197,805
Cash on Hand	\$146,341

REVENUE OVERVIEW YTD

Local Assessments	\$35,270
Grants/Contracts/DRI	\$155,593
Total YTD Revenue	\$190,863

EXPENSE OVERVIEW YTD

Personnel (Salaries, Benefits)	\$165,891
Operational & Grant Expenses	\$89,881
Total YTD Expenses	\$255,772

- Local Assessment includes Collier County, Glades County, Hendry County, and Fort Myers Beach.
- Federal/state grants (FDEP, EDA, EPA, DEM, and contracts).
- Staff: 2 FTE and 1 Vista Volunteer.
- Includes direct expenses for audit, consultants, software, insurance, storage unit, and project costs.

Key Takeaways

- Month of March** – shows a reinvestment of (\$26,193).
- Year to Date** – YTD unaudited reinvestment (\$64,909).
- Cash Flow/Cash on Hand:** Balance of \$146,341.
- Reserve Balance** - increased from \$194,880 in February to \$197,805 in March.

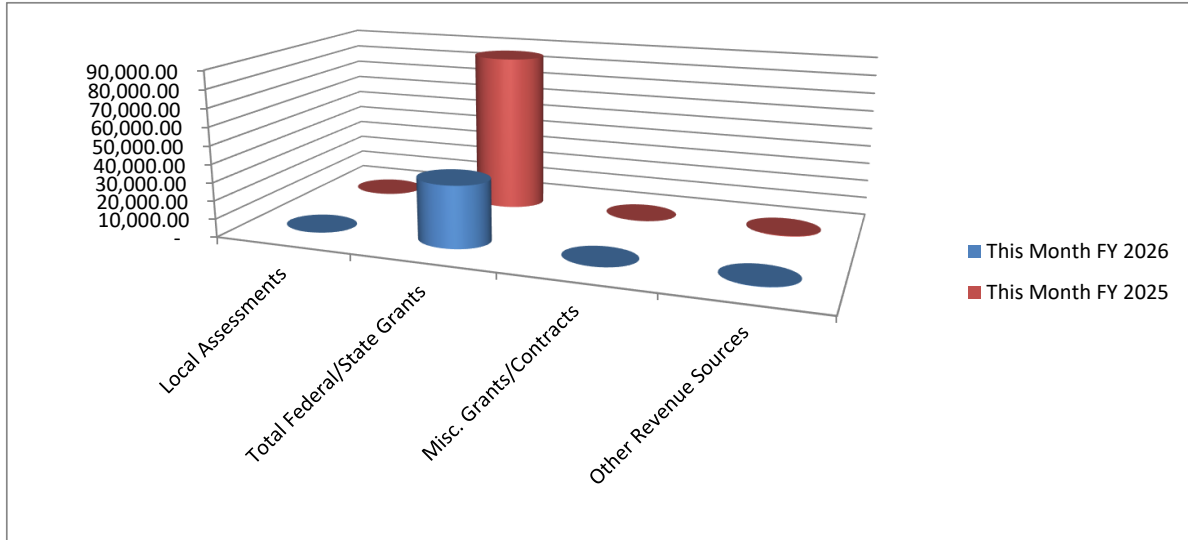
2025 - 2026 Financial Snapshot

Mar-26

Revenues

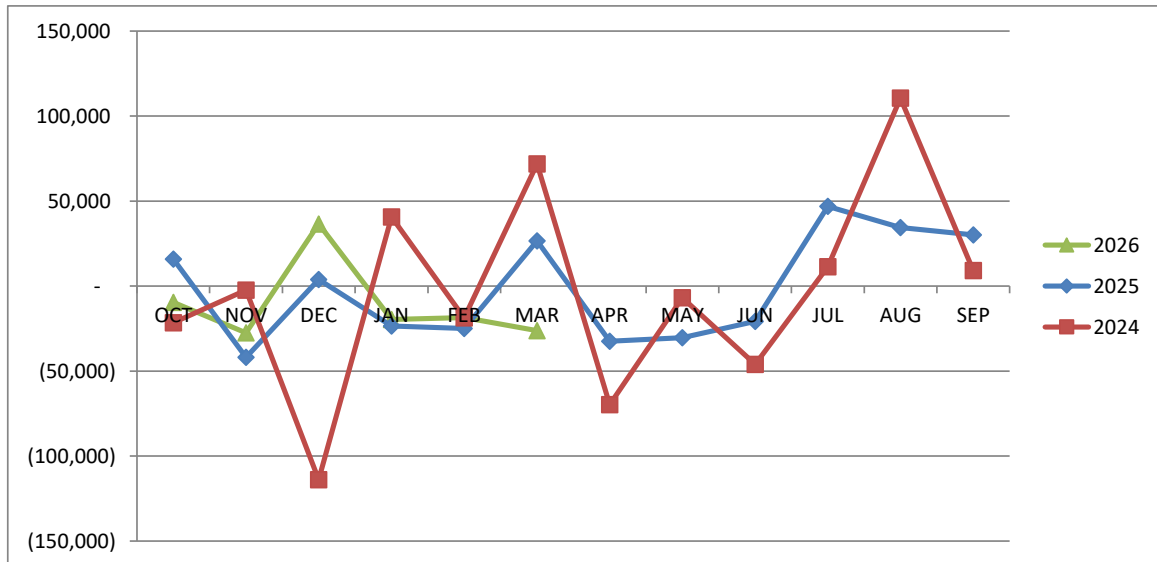
- Local Assessments
- Total Federal/State Grants
- Misc. Grants/Contracts
- Other Revenue Sources

Monthly Revenues



Notes: Local Assessments billed at the beginning of each quarter: October, January, April and July
 State/Federal Grants billed quarterly: LEPC, HMEP
 Federal Grants billed Semi Annually: Economic Development
 Misc. Grants/Contracts billed by deliverable: Interagency PO'S
 Other(DRI) billed /recorded monthly as cost reimbursement

Monthly Net Income (Loss)



YTD: Net Income (\$64,909) Unaudited

SWFRPC
Detail of Reserve
As of March 31, 2026

Cash and Cash Equivalents:

Petty Cash	\$	200
FineMark Operating Funds		<u>146,141</u>
<i>Total Cash and Cash Equivalents</i>	\$	146,341

Investments:

FineMark Money Market	\$	3,325
Local government Surplus Trust Fund Investment Pool (Fund A)		<u>48,139</u>
<i>Total Investments</i>	\$	51,464

Total Reserves		<u><u>\$</u></u>	<u>197,805</u>
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**SWFRPC INCOME STATEMENT
 COMPARED WITH BUDGET
 FOR THE ONE MONTH ENDING March 31, 2026**

	Current Month	Year to Date A	FY 25-26 Adopted Budget Amendment #1	% Of Budget Year to Date	Budget Remaining
REVENUES					
LOCAL ASSESSMENTS					
COLLIER COUNTY	-	30,629	61,257	50%	\$ 30,629
GLADES COUNTY	-	961	1,922	50%	\$ 961
HENDRY COUNTY	-	3,406	6,812	50%	\$ 3,407
TOWN OF FORT MYERS BEACH INC	-	275	550	50%	\$ 276
TOTAL LOCAL ASSESSMENTS	\$ -	\$ 35,270	\$ 70,541	50%	\$ 35,271
FEDERAL / STATE GRANTS					
DEM - LEPC 26/27	-	-	13,050	0%	\$ 13,050
DEM - LEPC 25/26	13,050	33,300	76,950	0%	\$ 43,650
DEM - HMEP 25-28	17,126	17,126	75,609	23%	\$ 58,483
DEM - Lee/Collier Hazard Analysis 24/25	3,369	6,737	8,421	80%	\$ 1,684
EDA - CEDS Planning 23-25	-	12,519	12,485	100%	\$ (34)
EDA - CEDS Planning 26-28	-	-	57,515	0%	\$ 57,515
FDEP - Marco Island Vulnerability	-	-	18,000	0%	\$ 18,000
FDEP - Regional Resiliency 25-26	-	30,130	181,960	0%	\$ 151,830
EPA - Brownfields	-	29,660	286,825	10%	\$ 257,165
Vista Supervisor	-	9,590	43,000	22%	\$ 33,410
TOTAL FEDERAL / STATE GRANTS	\$ 33,545	\$ 139,063	\$ 773,816	18%	\$ 634,753
MISC. GRANTS / CONTRACTS/CONTRACTUAL					
CHNEP Calendar	-	5,000	5,000	100%	\$ -
FHERO	-	-	13,500	0%	\$ 13,500
SFRPC - FDEP	-	-	-	0%	
TOTAL MISC. GRANTS/CONTRACTS	\$ -	\$ 5,000	\$ 18,500	27%	\$ -
DRIS/NOPCS/MONITORING					
DRI MONITORING FEES	-	\$ -	\$ -	N/A	\$ -
DRIS/NOPCS INCOME	-	\$ 10,579	\$ 6,800	N/A	\$ (3,779)
TOTAL	\$ -	\$ 10,579	\$ 6,800		\$ (3,779)
Program Development (Unsecured Grants/Contract)					
*Program Development (Unsecured)	-	-	-	100%	\$ -
TOTAL PROGRAM DEVELOPMENT	\$ -	\$ -	\$ -		\$ -
OTHER REVENUE SOURCES					
Misc. Income	-	-	400	0%	\$ -
INTEREST INCOME - Money Market	1	3	800	0%	\$ 797
Fund A Investment Income	156	948	800	119%	\$ -
TOTAL OTHER REVENUE SOURCES	\$ 156	\$ 951	\$ 2,000	48%	\$ 797
<i>Fund Balance</i>	\$ -	\$ -			
TOTAL REVENUES	\$ 33,702	\$ 190,863	\$ 871,657	22%	\$ 667,042

EXPENSES

PERSONNEL EXPENSES					
SALARIES EXPENSE	18,893	\$ 99,398	\$ 234,985	42%	\$ 135,587

	Current Month	Year to Date A	FY 25-26 Adopted Budget Amendment #1	% Of Budget Year to Date	Budget Remaining
FICA EXPENSE	1,414	7,499	17,976	42%	\$ 10,477
Leave Time payout	-	-	21,848	0%	\$ 21,848
RETIREMENT EXPENSE	13,634	28,077	83,317	34%	\$ 55,240
457 CONTRIBUTION EXPENSE	-	10,000	10,000	100%	\$ -
HEALTH INSURANCE EXPENSE	3,320	18,701	38,293	49%	\$ 19,592
WORKERS COMP. EXPENSE	97	2,215	936	237%	\$ (1,279)
TOTAL PERSONNEL EXPENSES	\$ 37,357	\$ 165,891	\$ 407,355	41%	241,464

OPERATIONAL EXPENSES

CONSULTANTS	-	\$ 7,015	\$ 11,110	63%	\$ 4,095	
GRANT/CONSULTING EXPENSE	17,752	38,112	349,879	11%	\$ 311,767	Hazmat Symposium
AUDIT SERVICES EXPENSE	-	2,500	25,000	10%	\$ 22,500	
TRAVEL EXPENSE	2,887	9,840	5,000	197%	\$ (4,840)	
TELEPHONE EXPENSE	-	-	-	0%	\$ -	
INSURANCE EXPENSE	74	6,229	6,929	90%	\$ 700	
PRINTING/REPRODUCTION EXPENSE	1,330	1,519	500	304%	\$ (1,019)	Printer/Copy machine Drum Replacement
ADVERTISING/LEGAL NOTICES EXP	-	676	1,000	68%	\$ 324	
OTHER MISC. EXPENSE	19	19	500	4%	\$ 481	
BANK SERVICE CHARGES	86	681	1,500	45%	\$ 819	
OFFICE SUPPLIES EXPENSE	116	1,513	3,000	50%	\$ 1,487	Storage Unit
COMPUTER RELATED EXPENSE	248	13,774	14,551	95%	\$ 777	MS, Adobe, Website, Accounting Software, Computer
DUES AND MEMBERSHIP	-	7,625	12,750	60%	\$ 5,125	
PROFESSIONAL DEVELOPMENT	-	179	-	N/A	\$ (179)	
MEETINGS/EVENTS EXPENSE	25	200	2,000	10%	\$ 1,800	
CAPITAL OUTLAY - OPERATIONS	-	-	-	N/A	\$ -	
(FY24 Page 9 of Audit) FUND BALANCE			\$ 262,317			
OPERATIONAL EXP.	\$ 22,538	\$ 89,881	\$ 433,719	21%	343,838	

TOTAL OPERATIONAL EXP. \$ 433,719

TOTAL CASH OUTLAY \$ 59,895 \$ 255,772 \$ 841,074 \$ 585,302

NET INCOME (LOSS) \$ (26,193) \$ (64,909)

The following documentation is included for approval under auditor's recommendation for internal controls:

- Standard Income Statement
- Balance sheet
- List of Payments

SWFRPC
Balance Sheet
March 31, 2026

ASSETS

Current Assets		
Cash - Florida Prime	\$	48,138.71
Cash - FineMark Oper.		146,140.73
Cash - FineMark MM		3,325.15
Petty Cash		200.00
Accounts Receivable		39,273.00
Accounts Receivable-RC&D		(61.25)
Transfer of Funds		30.00
		237,046.34
Total Current Assets		
Property and Equipment		
Property, Furniture & Equip		43,026.31
Accumulated Depreciation		(43,025.31)
		1.00
Total Property and Equipment		
Other Assets		
Amount t.b.p. for L.T.L.-Leave		41,305.44
FSA Deposit		0.29
Amt t.b.p. for L.T.Debt-OPEB		1,681.00
		42,986.73
Total Other Assets		
		280,034.07
Total Assets		\$ 280,034.07

LIABILITIES AND CAPITAL

Current Liabilities		
Accounts Payable	\$	5,226.13
FICA Taxes Payable		2,337.25
Federal W/H Tax Payable		(2,119.78)
United way Payable		322.00
Deferred Compensation Payable		300.00
FSA Payable		(2,387.66)
LEPC Contingency Fund		305.25
		3,983.19
Total Current Liabilities		
Long-Term Liabilities		
Accrued Annual Leave		41,305.44
Long Term Debt - OPEB		1,681.00
		42,986.44
Total Long-Term Liabilities		
		46,969.63
Total Liabilities		
Capital		
Fund Balance-Unassigned		(216,026.14)
Fund Balance-Assigned		514,000.00
Net Income		(64,909.42)
		233,064.44
Total Capital		
		280,034.07
Total Liabilities & Capital		\$ 280,034.07

SWFRPC
Income Statement
For the Six Months Ending March 31, 2026

	Current Month		Year to Date	
Revenues				
DEM-LEPC 25/26	\$ 13,050.00	38.72	\$ 33,300.00	17.45
DEM-HMEP 25-28	17,126.47	50.82	17,126.47	8.97
EDA CEDS Planning 23/25	0.00	0.00	12,519.25	6.56
DEP Regional Resiliency 25-26	0.00	0.00	30,130.00	15.79
EPA Brownfields 22-26	0.00	0.00	29,660.09	15.54
Hazard Analysis 25-26	3,368.58	10.00	6,737.16	3.53
Vista Supervisor/PZ Coordinato	0.00	0.00	9,589.82	5.02
CHNEP Calendar 2026	0.00	0.00	5,000.00	2.62
Collier County	0.00	0.00	30,628.50	16.05
Glades County	0.00	0.00	961.12	0.50
Hendry County	0.00	0.00	3,405.50	1.78
Town of Fort Myers Beach Inc	0.00	0.00	274.50	0.14
DRIs/NOPCs Income	0.00	0.00	10,578.89	5.54
Interest Income	0.56	0.00	3.31	0.00
Pool A Investment Income	155.89	0.46	948.05	0.50
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Total Revenues	33,701.50	100.00	190,862.66	100.00
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Cost of Sales				
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Total Cost of Sales	0.00	0.00	0.00	0.00
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Gross Profit	33,701.50	100.00	190,862.66	100.00
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Expenses				
Salaries Expense	18,892.80	56.06	99,398.40	52.08
Employer 457b Contribution Exp	0.00	0.00	10,000.00	5.24
FICA Expense	1,413.51	4.19	7,499.15	3.93
Retirement Expense	13,633.92	40.45	28,076.72	14.71
Health Insurance Expense	3,319.77	9.85	18,701.12	9.80
Workers Comp. Expense	96.60	0.29	2,215.20	1.16
Consultants Fees	0.00	0.00	7,014.81	3.68
Grant/Contractual	17,751.79	52.67	38,111.51	19.97
Audit Services Expense	0.00	0.00	2,500.00	1.31
Travel Expense	2,886.85	8.57	9,839.91	5.16
Insurance Expense	74.40	0.22	6,228.95	3.26
Printing/Reproduction Expense	1,329.90	3.95	1,518.90	0.80
Advertising/Legal Notices Exp	0.00	0.00	676.38	0.35
Other Misc. Expense	19.24	0.06	19.24	0.01
Bank Service Charges	86.42	0.26	681.07	0.36
Office Supplies Expense	116.04	0.34	1,513.05	0.79
Computer Related Expense	248.32	0.74	13,774.10	7.22
Dues and Membership	0.00	0.00	7,625.00	4.00
Prof. Develop.	0.00	0.00	179.00	0.09
Meetings/Events Expense	25.00	0.07	199.57	0.10
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Total Expenses	59,894.56	177.72	255,772.08	134.01
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Net Income	\$ (26,193.06)	(77.72)	\$ (64,909.42)	(34.01)
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SWFRPC

Thursday, April 2, 2026

March 2026**Payment List**

Customer/Vendor ID	Check No.	Period	Date	Amount
Ameritas	ACH	18	3/9/2026	\$223.24
Constant Contact	ACH	18	3/23/2026	\$5.00
DEX Imaging	4BP1VLC9	18	3/17/2026	\$1,329.90
Extra Space Storage		18	3/3/2026	\$179.00
Florida Blue		18	3/3/2026	\$3,080.45
FRS	ACH	18	3/5/2026	\$14,200.68
IRS	ACH	18	3/4/2026	\$1,125.16
IRS	ACH	18	3/11/2026	\$1,062.78
IRS	ACH	18	3/18/2026	\$1,117.65
IRS	ACH	18	3/25/2026	\$1,117.65
James Callahan-Bond	9190	18	3/9/2026	\$225.00
Microsoft	ACH	18	3/19/2026	\$325.00
THE HARTFORD	ACH	18	3/16/2026	\$28.00
THE HARTFORD WC	ACH	18	3/2/2026	\$46.40
THE HARTFORD WC	ACH	18	3/30/2026	\$96.60
Visa Card 1	ACH	18	3/1/2026	\$12,874.84
Visa Card 2	ACH	18	3/1/2026	\$2,128.14
WAGEWORKS	ACH	18	3/2/2026	\$60.00
WAGEWORKS	ACH	18	3/24/2026	\$30.00
WAGEWORKS	ACH	18	3/26/2026	\$35.00
			Totals:	\$39,290.49